

2015 Fall Catalog



BTF-WHOLESALE

at Goderie's Tree Farm

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**WHOLESALE DISTRIBUTORS FOR THE FLORAL,
CRAFT AND CHRISTMAS TREE INDUSTRY**

Dear Fellow Growers, Wreath Makers, and BTF Customers,

It is hard to believe that 2015 marks our 30th year in business and the 8th annual “Suppliers Open House”, which will be held on Saturday, September 19th. It has been a good growing season thus far and the New York Christmas Tree crop seems to have weathered well, given the two back to back harsh North East winters.

As many of you know, Gary Henderberg, a good friend and industry leader in the Christmas Tree and Wreath Business passed away this past spring. Gary had always helped us with wreath making sessions at BTF’s “Suppliers Open House” as well as many CTFANY winter and summer meetings and was twice president of the association. He truly enjoyed working with people, showing them how to select the right greens, and make that perfect wreath. His talents, smile and good-natured humor will surely be missed.

We are still primarily using United Parcel Service for deliveries but will also use The United States Post Office, priority mail flat rate box if it is more cost effective. As usual, your order will be packed and shipped in the most economical manner. Call, email or fax BTF-Wholesale and we can give you the current shipping charges for your order. If you are in the area, we would encourage you to stop in and pick up your order and save on the freight charges. We will also deliver products, at no charge, to any of the trade shows that we are attending; please call or check our web sites for a current list.

The one thing that has been constant over the years is that BTF-Wholesale has become a conduit for growers, sellers and buyers of Christmas trees and greens in the New York/New England area. If you are looking to buy or sell trees or brush, let us know early in the season and we will be glad to pass this information along to the interested parties. We do not get involved with grading, quality or price; just trying to connect the dots and put the parties together.

We would once again ask everyone to place their orders as early as possible, even if you have a later shipping date, as many suppliers are choosing not to carry large inventories. It is very difficult to restock certain items late in the season.

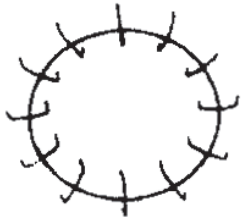
We appreciate any feedback, as well as suggestions, for new products to carry and will continue to provide the same prompt service that you have come to expect.

As always, we would like to wish everyone a happy and prosperous holiday season and we look forward to hearing from you or seeing you in person.

Sincerely,
Pete, Mike & Jared Goderie
and Families

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WREATH RINGS

SOLD IN STANDARD PACKAGES ONLY

ALL HEAVY GAUGE STEEL

ADD 15% TO PRICE FOR GREEN PAINTED
DISCOUNTS ON RINGS

\$500.00 Plus Orders - Less 5% • \$1,000.00 plus orders - Less 10%

CLAMP RINGS

Size	Catalog Number	Gauge	Price Ea.	Standard Package	Price Package	Shipping Weight
6"	C 6	10	.48	100	\$48.00	17 lbs
8"	C 8	10	.56	100	\$56.00	23 lbs
10"	C 10	10	.61	100	\$61.00	30 lbs
12"	C 12	10	.69	100	\$69.00	36 lbs
14"	C 14	8	.78	100	\$78.00	42 lbs
16"	C 16	8	1.01	50	\$50.50	29 lbs
18"	C 18	6	1.28	50	\$64.00	38 lbs
20"	C 20	6	1.48	50	\$74.00	41 lbs
24"	C 24	5	1.66	50	\$83.00	50 lbs
30"	C 30	2	3.47	10	\$34.70	20 lbs
36"	C 36	0	5.21	10	\$52.10	36 lbs
*48"	C 48	00	6.79	5	\$33.95	22 lbs
+*54"	C 54		11.2	1	\$11.20	6 lbs

+ Double Rail Clamp

* Shipped Via Common Carrier Freight Collect

CLAMP RING MACHINE

Bolts to table or workbench, adjustable for different table heights. New improved jaw design. Instructions included.

Original Clamp Machine

\$90.00

Wreath Machine Increases Your Production and Lowers the Cost of Wreath-Making

This machine helps you make beautiful wreaths in minutes, and produces perfect results with either natural or artificial material.



"NO HAMMER" CLAMP MACHINE

\$155.00

Shipping Wgt. 12 lbs.

CLAMP SHAPES



Size	Catalog Number	Item	Standard Package	Price Package	Shipping Weight
12"	CH 12	Heart	10	\$45.20	4 lbs.
24"	CH 24	Heart	10	\$50.00	8 lbs.
24"	CC 24	Cane	10	\$30.00	6 lbs.
	CX24			\$25.30	
30"	CX30	Cross	10	\$28.00	8 lbs.
30"	CA30	Arch	10	\$27.10	6 lbs.
36"	CM36	Mantle Piece	10	\$20.50	3 lbs.
10"	AV10	Advent Ring	5	\$17.10	3 lbs.
	SCS1	Single Swag	25	\$26.25	2 lbs.
	CS1	Corner Swag	25	\$33.75	4 lbs.
18"	CS18	Square	10	\$25.85	8 lbs.
18"	CB18	Bell	5	\$32.30	9 lbs.
16"	CBA	Basket	10	\$10.60	6 lbs.
NEW 10"	ORB	Orb	5	\$11.55	6 lbs.

GREEN MAILBOX SHAPE



18 inches long with Clamp machine clips. Use with greens, corn husks, dried materials. Decorate with ribbon bows, berries, cones, etc. Easy installation will not harm box. Fasteners included.

Set up a display and see how they sell!

Cat. No. MBS 10 per pack \$23.45

Shipping Wgt. 3 lbs.

50 PC. CLAMP TYPE RING STARTER SET

10 - 8", 10 - 10"

10 - 12", 10 - 14", 10 - 16"

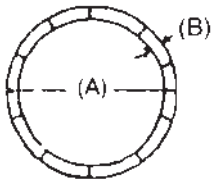
Cat. No. CSS **\$46.00** Shipping Wgt. 21 lbs.

Includes Clamp Ring Hand Tool

Hand Tool for clamp rings

Used by small volume wreath makers. No need to invest in a clamp wreath ring machine to make wreaths
Instructions included **\$4.50 each**

Shipping Wgt. 1 lb (Shipped postpaid with other items)



DOUBLE RAIL RINGS

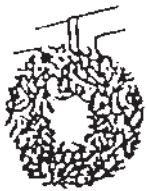
(Flat Wreath Rings)

(A) Size	Catalog Number	Gauge	(B) Width	Price Each	Standard Package	Price Package	Shipping Weight
10"	DR 10	10	1"	.72	25	\$18.00	6 lbs
12"	DR 12	10	1"	.76	25	\$19.00	7 lbs
14"	DR 14	10	1"	.88	25	\$22.00	8 lbs
16"	DR 16	10	1"	1.05	25	\$26.25	12 lbs
18"	DR 18	10	1"	1.39	25	\$34.75	13 lbs
20"	DR 20	10	2"	1.57	10	\$15.70	6 lbs
24"	DR 24	8	2"	1.73	10	\$17.30	10 lbs
30"	DR 30	8	2"	3.42	10	\$34.20	14 lbs
36"	DR 36	6	2"	4.95	10	\$49.50	24 lbs
*48"	DR 48	5	4"	6.9	5	\$34.50	30 lbs
*60"	DR 60	1/4"	4"	13.65	1	\$13.65	8 lbs
*72"	DR 72	1/4"	4"	15.8	1	\$15.80	10 lbs
*84"	DR 84	1/4"	5"	21.25	1	\$21.25	14 lbs
*96"	DR 96	1/4"	6"	32.6	1	\$32.60	18 lbs

* Shipped Via Common Carrier Freight Collect

OVER DOOR WREATH HANGERS

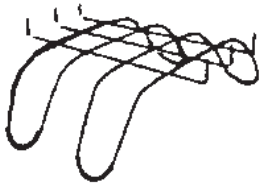
Made of hardened steel strong enough to hold heavy wreaths, yet thin enough not to mar a wood door. 1" wide x 12" long.



Cat No.	Description	Case	Price	Shp. Wgt
36202	Single Black	12	\$20.70	6 lbs
36206	Single White	12	\$20.70	6 lbs
36209	Single Brass	12	\$24.00	6 lbs
36212	Single Clear	12	\$20.70	6 lbs

10 GA. GALVANIZED WIRE MONUMENT AND HEAD STONE PLAQUES

(Legs may be easily made to conform to contour of monument and are rubber covered)



Size	Catalog Number	Price Each	Quantity	Price Box	Shipping Weight
8"	GSP8	\$2.47	25	\$61.75	11 lbs
8"	GSP8	\$2.37	50	\$118.50	22 lbs
12"	GSP12	\$2.54	25	\$63.50	12 lbs
12"	GSP12	\$2.35	50	\$117.50	23 lbs

GREEN ENAMELED WIRE EASELS

Size	Catalog Number	Price Each	Quantity	Price Box	Shipping Weight
18"	WE18	\$1.00	25	\$25.00	6 lbs
24"	WE24	\$1.22	25	\$30.50	11 lbs
30"	WE30	\$1.56	25	\$39.00	18 lbs
36"	WE36	\$1.93	25	\$48.25	26 lbs
42"	WE42	\$2.43	25	\$60.75	37 lbs
48"	WE48	\$2.67	25	\$66.75	47 lbs



FLORIST WIRE

THE LARGER THE GAUGE NUMBER - THE SMALLER THE WIRE DIAMETER

18" LENGTHS STRAIGHTENED & CUT FLORIST WIRE



Twelve (12) Pounds Per Box
Four (4) Boxes per Case

Shipping Weight 13 lbs
Shipping Weight 54 lbs

GREEN PAINTED

GA.	Approx. Pieces Per Box	Per Box	Per Case	GA.	Approx. Pieces Per Box	Per Box	Per Case
16	768	\$26.65	\$ 98.25	22	3,660	\$31.05	\$116.00
18	1,320	\$28.15	\$104.25	24	5,644	\$33.25	\$125.15
20	2,472	\$29.15	\$108.45	26	9,156	\$34.15	\$136.50
21	2,196	\$30.50	\$113.70	28	11,432	\$38.65	\$146.50

SPOOL WIRE



Twelve (12) 1/2 Pound Spools per Box
Four (4) Boxes per Case

Shipping Weight 7 lbs
Shipping Weight 30 lbs

BRIGHT ANNEALED

GA.	Approx. Feet Per Spool	Per Box	Per Case
20	155	\$24.70	\$90.65
22	229	\$25.35	\$93.10
24	354	\$25.65	\$94.50
26	572	\$27.05	\$99.90

GREEN PAINTED

GA.	Approx. Feet Per Spool	Per Box	Per Case
20	155	\$26.80	\$98.90
22	229	\$27.95	\$103.50
24	354	\$29.10	\$108.15
26	572	\$31.05	\$115.90

PADDLE WIRE



Twenty (20) 1/4 Pound Paddles per Box
Four (4) Boxes per Case

Shipping Weight 6 lbs
Shipping Weight 26 lbs

GREEN PAINTED

GA.	Approx. Feet Per Paddle	Per Box	Per Case	GA.	Approx. Feet Per Paddle	Per Box	Per Case
20	77	\$21.40	\$77.55	24	177	\$23.20	\$92.60
22	114	\$21.85	\$79.15	26	286	\$28.00	\$103.80

NEW - J-Hooks - 16" long steel rod with 1" bend, used to keep potted plants from blowing over or uneven terrain in cemeteries.
Cat. No. JH100 100/Box \$35.00

NEW - Kissing Ball Hangers - 17" galvanized hanger with a 2" bend at one end. Other end has to be bent once it is inserted into the styrofoam ball.
Cat. No. GSH17 10/Box \$2.40



We Carry all types, sizes and colors of ribbon in stock for all seasons and occasions.

Discounts: 1 Pattern 1 Size, 1 Color - 6 Rolls Less 5% 12 Rolls Less 10%

Mixed box at roll price. State color and width on orders

RIBBON PRICES PER ROLL

VELTEX® 100% Waterproof Velvet

Satin Backed

PATTERN	PUT-UP	PRICE	WGT
V-9 - 1 3/8"	25 Yards	\$4.95	1 lb.
V40 - 2 5/8"	25 Yards	\$6.85	1 lb.
+V100 - 4"	25 Yards	\$11.64	2 lbs.
*V6 - 5 5/8"	20 Yards	\$11.89	3 lbs.
+V9100 - 1 3/8"	100 Yards	\$15.93	3 lbs.
+ V4010 - 2 5/8"	100 Yards	\$23.78	3 lbs.

Colors: V40 - Red, White, Royal Blue, Burgundy, Purple, Brick Red, Ivory.

Colors: V9 - White, Red, Brick, Burgundy

+Colors: Red, Burgundy, Brick Red

*Colors: Red

VELTEX® 100% Waterproof Velvet

Metallic Gold Backed

PATTERN	PUT-UP	PRICE	WGT
VG 9 - 1 3/8"	25 Yards	\$5.91	1 lb
VG 40 - 2 5/8"	25 Yards	\$9.36	1 lb

Colors: Red/Gold, Brick/Gold, Burgundy/Gold

VELTEX® 100% Waterproof Velvet

Wired Satin Backed

PATTERN	PUT-UP	PRICE	WGT
WV 9 - 1 3/8"	20 Yards	\$9.47	1 lb
WV 40 - 2 5/8"	20 Yards	\$13.52	2 lbs
WV 100 - 4"	20 Yards	\$16.82	3 lbs

Colors: Red Only

FLORA-SATIN 100% Waterproof

Double Faced

PATTERN	PUT-UP	PRICE	WGT
FL 5 - 7/8"	100 Yards	\$4.30	1 lb.
FL 9 - 1 7/16"	100 Yards	\$5.57	1 lb.
FL 40 - 2 3/4	100 Yards	\$7.12	2 lbs.
*FL 100 - 4"	50 Yards	\$8.68	2 lbs.

Colors: White, Pink, Blue, Yellow, Mint, Lavender, Purple, Turquoise, Royal, Gold, Silver, Emerald, Sage, Eggshell, Black, Azalea, Orchid, Buttercream, Orange, Beauty, Better Times, Melon, Periwinkle, Forever Yours Peach, Navy, Imperial Red, Hunter, Daffodil, Dubonnet Rose, Rose, Mauve, Ivory, Burgundy, Spruce, Burnished Copper, Pumpkin, Fern.

* Colors: Red or White Only

• • NEW • •

Wired Traditional Holiday Plaid

PATTERN	PUT-UP	PRICE	WGT
ITP 040	50 Yards	\$14.75	2 lbs.
ITP 009	50 Yards	\$10.45	1 lb.

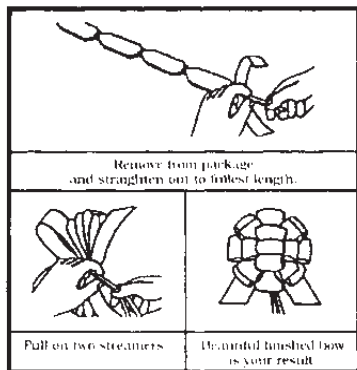
Wired Fall Cider Plaid

PATTERN	PUT-UP	PRICE	WGT
ICV 040	50 Yards	\$14.35	2 Lbs.
ICV 009	50 Yards	\$10.09	1 lb.

Wired Red/White Striped

PATTERN	PUT-UP	PRICE	WGT
X5012-40	50 Yards	\$17.16	2 lbs.
X5012-09	50 Yards	\$11.96	1 lb.

**100% Beautiful Waterproof Veltex Bows for Wreaths, Swags,
Mail Box Shapes and Especially Nice on Top of Kissing Balls. Fast and Easy Installation**



Color	Ribbon Width	Catalog Number	Bow Dia.	No. Loops	Per Ctn.	Ctn. Price	Shipping Weight
VELVET SATIN BACKED							
Red	1 3/8"	PFV9	5 1/2"	18	24	\$34.04	3 lbs.
Red	2 1/2"	PFV40	8	20	24	\$70.35	4 lbs.
SATIN LOOK DOUBLE FACED							
Red	7/8"	PF5	4"	18	50	\$19.17	2 lbs.
Red	1 7/16"	PF9	5 1/2"	18	50	\$26.46	3 lbs.
Red	2 1/2"	PF40	8"	20	50	\$46.46	3 lbs.

**HAND TIED WREATH BOWS
100% WATERPROOF VELVET, SATIN BACKED**

Professionally tied designer bows. Ready to use, no fluffing required. All bows are packed in crush proof trays. All bows listed are made with #40 ribbon (2 1/2" width). Please specify red or burgundy.

Catalog Number	Bow Diameter	Tail Length	Number of Loops	Pack Size	Cost
HT4006	8.5"	14"	6	12 72	\$25.80 \$143.00
HT4008	10"	17"	8	8 48	\$23.85 \$135.00
HT4010	12"	24"	10	6 36	\$24.85 \$141.00

Not to be compared to so called "hand tied" machine bows. These are quality bows. These sizes and colors are in stock, other sizes and colors can be special ordered. Please call, fax or email for a quote.

GREEN WIRED WOODEN PICKS

Size	Catalog Number	Quantity	Price	Shipping Weight
2 1/2"	WP25	1,000	\$5.72	2 lbs.
2 1/2"	WP25	3,000	\$15.96	3 lbs.
2 1/2"	WP25	10,000	\$49.97	9 lbs.
3"	WP3	1,600	\$13.42	3 lbs.
3"	WP3	3,200	\$25.90	4 lbs.
3"	WP3	12,000	\$42.48	12 lbs.
4"	WP4	1,500	\$17.68	3 lbs.
4"	WP4	3,000	\$33.96	7 lbs.
4"	WP4	10,125	\$107.17	20 lbs.
6"	WP6	1,500	\$22.72	5 lbs.
6"	WP6	3,000	\$43.63	10 lbs.
6"	WP6	10,125	\$141.65	29 lbs.
7"	WP7	2,000	\$54.08	14 lbs.
7"	WP7	4,000	\$104.00	28 lbs.
7"	WP7	8,000	\$193.88	42 lbs.

DECORATIONS

RED BERRIES



Waterproof 10 mm berry spray. 25 berries/stem. Red, White, Burgundy or Gold		
Cat. No. MXT 14376	1 Doz.	\$13.20
Waterproof Red berry clusters of 8-12 mm berries		
Cat. No. MTX 33840	1 Doz.	\$4.80
Waterproof mixed berry pick. 20 red berries, 8-12 mm size		
Cat. No. MTX31881	1 Doz.	\$9.60
14" Waterproof mini berry clusters		
Cat. No. MTX 40813	1 Doz.	\$20.40
12" Waterproof berry pick - 20 berries each		
Cat. No. MTX41907	1 Doz.	\$13.20
8" Red berry clusters. Hundreds of berries, two sizes, may be separated		
Cat. No. PPX 5023	each	\$1.80
9" weather resistant pick with 30 red berries/pick		
Cat. No. PPX 5026	1 Doz.	\$15.75
16" weather resistant red berry spray. 35 berries/spray		
Cat. No. PPX 5028	1 Doz.	\$11.40



PLASTIC BALLS

25mm shiny plastic balls. One ball per stem. Available in red, gold, silver, burgundy or sage			
Cat. No. MTX 31819	1 dozen	\$2.40	Shp. Wgt. 1 lb.
40mm shiny plastic balls, One ball per stem. Red, silver, gold, burgundy, or sage.			
Cat. No. MTX31821	1 dozen	\$1.90	Shp. Wgt. 1/2 lb.
50mm matt finish plastic balls. One ball per stem. Red, Gold or silver.			
Cat. No. MTX31830	1/2 doz.	\$3.10	Shp. Wgt. 1/2 lb.

FRUIT AND RED APPLES

Single Red Apple on Wire. Approximately 1 1/2" diameter.			
Cat. No. MT10385	60 apples per box	\$23.00	Shp. Wgt. 2 lbs.
Waterproof Apple Pick. Six 35 mm apples/pick			
Cat. No. MTX 37551	Each	\$2.00	
8" mixed berry fruit pick. apples, pears, cranberries, water resistant			
Cat. No. PPX 2003	1 Doz	\$10.50	Shp. Wgt. 1 lb.
Water Resistant fruit pick. Large 3" fruit. Apples and pears			
Cat. No. PPX 2004	1 Doz.	\$23.50	Shp. Wgt. 1lb.
7.5" Burgundy or green grape clusters 40/cluster			
Cat. No. PPX 2007	Each	\$2.00	
16" Blueberry Spray	36 berries/pick		
Cat. No. PPX 9087	4 picks/bag	\$9.20	Shp. Wgt. 1 lb.



POINSETTIAS

Mixture of 4" and 5" silk poinsettias with green silk leaves on bush. Seven flowers with 4" picks per bush. May be used as cluster on large wreaths or snipped off main stem for individual use. Available in red and white.

Catalog Number	Bush Quantity	No. of Flowers	Price	Shipping Weight
SPB12	12 each	84	\$17.20	2 lbs.
SPB24	24 each	168	\$33.30	3 lbs.
SPB48	48 each	336	\$64.25	4 lbs.



PINE CONES

Natural White Pine or Norway Cones (species), non wired and non picked. 3-6" in Length			
Cat. No. WPCN	144/cones/box	\$18.00	Shp. Wgt. 6lbs.
Cat. No. NPCN			
Cat. No. MTX			

4" frosted jumbo pine cone pick. One cone per stem.			
Cat. No. MTX11612A	144 picks	\$81.60	Shp. Wgt. 12 lb.
	1 dozen	\$8.00	Shp. Wgt. 1 lb.

4" natural jumbo pine cone pick. One cone per stem.			
Cat. No MTX11612C	144 picks	\$74.80	Shp. Wgt. 12 lbs.
	1 dozen	\$7.00	Shp. Wgt. 1 lb.

FLORAL SPRAYS



16" Pepperberry pick. Hundreds of tiny berries per stem. Red or mauve mix. Cat. No. MTF15616	1 Doz.	\$30.00	Shp. Wgt. 2 lb.
16" Poccoberry pick. Approx. 100 berries and leaves per stem - red or burgundy. Cat. No. MTX 29765	1 Doz.	\$32.00	Shp. Wgt. 2 lb.
Glittered holly berry cedar pick. Smaller size - Red, gold, or silver Cat. No. MTX37160	1 Doz.	\$8.90	Shp. Wgt. 1 lb.
14" glittered fern stem. Red, silver or gold. Cat. No. PPX5003	1 Doz.	\$7.50	Shp. Wgt. 1 lb.
13" Glittered juniper. Red, gold, or silver. Cat. No. PPX5001	1 Doz.	\$6.00	Shp. Wgt. 1 lb.
18" Green Oregon Juniper spray with berries Cat. No. MTX 35118	3 stems	\$12.00	
Red and Green packages, balls and gold holly pick Cat. No. MTX 41684	1 Doz.	\$19.20	
7" Gold Horn or Trumpet Pick Cat. No. MTX 42087	Each	\$2.90	
10" Glittered berry and mini tea leaf pick Cat. No. MTX 44918	1 Doz.	\$14.40	
VP ball, horn and cone pick. 8" Red, Gold or Silver Cat. No. MTX 44934	1 Doz.	\$21.60	
9" Glittered holly and berry pick. red/Red, Green/Red or Silver/Red Cat. No. MTX 46786	1 Doz.	\$7.20	
Cut-out Poinsettia pick. Red/Gold, Red/Green or Silver Cat. No. MTX 49435	1 Doz.	\$10.80	
Glittered bird, holly and leaf pick. Red or Gold Cat. No. MTX 49441	1 Doz.	\$12.00	
Shiny ball pick clusters, Red, Gold or Silver Cat. No. MTX 49449	1 Doz.	\$15.60	
4" Sparkle/Glittered poinsettia pick. Red, Gold, Silver or Purple. Cat. No. XP 1012	1 Doz.	\$3.50	
19" Glittered twig spray. Red, Gold, Silver, or Sage Cat. No. PPX 5000	1 Doz.	\$12.95	
10" Snow-tipped Angel pick, with flocked branches Cat. No. PPX 9075	1 Doz.	\$5.80	
Multi colored berries and boxwood spray Cat. No. MTX39302	1 Doz.	\$13.20	
8" Glittered holly and berry pick Cat. No. MTX44930	1 Doz.	\$8.40	
9" Poinsettia and berry pick. Red/Gold. Cat. No. MTX49412	1 Doz.	\$26.40	
20" Mini crabapple, berry spray. Red/Burg. Cat. No. MTX46211	Each	\$2.90	
21" Frosted cedar spray Cat. No. MTX51970	Each	\$2.90	
L9" Glitter ball ribbon cedar pick Cat. No. MTX51510	1 Doz.	\$18.00	
8" Swirl ball trumpet pick Cat. No. MTX51517	1 Doz.	\$16.80	

NOVELTY DECORATIONS



4" feathered sitting quail			
Cat. No. MT 14811	Each	\$6.30	Shp. Wgt. 1 lb.
6" white feathered dove. Iridescent white flakes on top of bird.			Well made, easy attachmet with wired feet.
Cat. No. MT 9187	1 Dozen	\$30.00	Shp. Wgt. 1 lb.
6" red feathered flying cardinal. Slim and trim, you'll like'em.			Wire attachment.
Cat. No. MT 8425	1 Dozen	\$32.40	Shp. Wgt. 1 lb.
4" fat red feathered sitting cardinal. Great on larger wreaths.			
Cat. No. MT 8422	1 Dozen	\$24.00	Shp. Wgt. 1 lb.
6" feathered woodpecker. Great for large wreaths			
Cat. No. MT 10338	1 Dozen	\$30.60	Shp. Wgt. 1 lb.
8" feathered Blue Jay			
Cat. No. MT13624	1 Dozen	\$36.00	Shp. Wgt. 1 lb.
5" White crystal owl on twig			
Cat. No. MTX41003	Each	\$3.90	
5" White feathered upswing dove			
Cat. No. MT 9644	1 Dozen	\$28.80	Shp. Wgt. 1 lb.
7" Frosted Twig Owl			
Cat. No. MTX 49603	Each	\$7.00	
7" Hanging Zebra Feather owl			
Cat. No. MTX 44087	Each	\$4.80	
6" Clip-on Snowbirds with Jewels			
Cat. No. MTX 45883	1 Dozen	\$14.40	Shp. Wgt. 1 lb.
11" Green Feather Clip-on Peacock			
Cat. No. MTX 45889	Each	\$6.50	
12" Bearded owl pick			
Cat. No. MTX45754	Each	\$4.30	
12" Barn owl pick			
Cat. No. 602216	Each	\$4.00	
4.5" Ringed feather brown owl			
Cat. No. MTX51064	Each	\$4.60	

ACCESSORIES



Professional solid state hot melt glue gun, automatic trigger feed, check valve controls glue flow. Build in drip tray/stand.

Cat. No. DT 280 \$13.95 Shp. Wgt. 2 lbs

Hot melt glue sticks. 1/2" dia. approx 18-10" sticks per lb.

Cat. No. 140 All purpose clear, for home improvement, hobby and craft.

1 lb. \$7.75 Shp. Wgt. 2lbs.

5 lb. \$37.00 Shp. Wgt. 6 lbs.

10 lb. \$74.00 Shp. Wgt. 11 lbs.

25 lb. \$180.00 Shp. Wgt. 27 lbs.

Electric Glue Skillet - 7" square with adjustable thermostat. Can use either glue sticks or glue pillows.

Cat. No. EGS7 \$27.50 Shp. Wgt. 6 lbs.

Glue pillows - same price as glue sticks per lbs.

Handmade Wooden Ornaments



WO Deer - Handmade Wood ornament with image of a Buck burned into the face \$30.00/Dozen

WO Tree - Handmade Wood Ornament with image of a Christmas Tree burned into the face \$30.00/Dozen



WO Grinch - Handmade Wood Ornament with image of The Grinch burned into the face \$30.00/Dozen

1/2 Gross 72 piece \$2.25 each piece (\$27.00 Dozen)

1 Gross 144 piece \$2.00 each piece (\$24.00 Dozen)



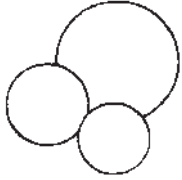
KISSING BALL KIT. You provide the greens, we provide the rest, to make ten (10) beautiful kissing balls, Kit contains instructions, 4" styrofoam balls, hanger wires, PFV9 red waterproof velvet Perfect Bows and 25 yards of V9 red waterproof velvet ribbon for tails.

CAT. NO KBK10

\$49.00 each

Shipping Weight 3 lbs.

BULK WHITE STYROFOAM BALLS - Simply push greens in ball to make kissing balls



Diameter	Catalog Number	Price Each	Per Box	Price Box	Shipping Weight
3"	SB2	.75	10	\$7.50	2 lbs.
		.71	25	\$17.75	4 lbs.
		.64	50	\$32.00	6 lbs.
		.60	100	\$60.00	12 lbs.
		.58	396	\$229.68	30 lbs.
4"	SB4	1.51	10	\$15.10	3 lbs.
		1.39	25	\$34.75	5 lbs.
		1.29	50	\$64.50	8 lbs.
		1.22	100	\$122.00	15 lbs.
		1.20	310	\$372.00	*30 lbs.
5"	SB5	2.56	10	\$25.60	4 lbs.
		2.44	25	\$61.00	8 lbs.
		2.32	50	\$116.00	12 lbs.
		2.31	100	\$231.00	*30 lbs.
		2.26	160	\$361.60	*30 lbs.
6"	SB6	4.06	10	\$40.60	5 lbs.
		3.94	25	\$98.50	10 lbs.
		3.89	50	\$194.50	*30 lbs.
		3.83	92	\$352.36	*30 lbs.
7"	SB7	9.87	10	\$98.70	7 lbs.
		9.65	25	\$241.25	13 lbs.
		9.49	50	\$474.50	*30 lbs.
8"	SB8	14.10	10	\$141.00	9 lbs.
		13.19	25	\$329.75	16 lbs.
		12.73	36	\$458.28	*30 lbs.
Styro egg 3" SEGG		0.55	10	\$5.50	2 lbs.

GREEN KISSING BALL HANGER WIRE: Form loop on one end, bend wire 90 degree push through center of foam ball and make loop on top end of wire for hanging.

CAT NO KBHW 18 Gauge - 18" Long 25 pcs. for .95 Shipping Weight 1 lb

STYROFOAM FLORAL BOARDS

Use Full size for grave blankets or cut to size for many other projects

2" x 12" x 36"	20B2W	20	\$189.27	*30 lbs
2" x 12" x 12" 36"	10B2W	10	\$97.20	14 lbs.

* Oversize package - must ship U.P.S. minimum 30 lb. rate

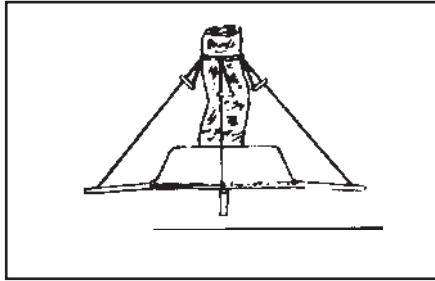
SUPERIOR TREE STANDS



- Adjustable guide ropes make alignment quick and easy.
- ANY tree will fit the SUPERIOR STAND - straight or crooked, small or large (to 10 feet).
- ALL Bottom branches can be saved.
- 2 gallon water capacity guarantees a fresh tree
- Broad 21" base and high leverage point prevents tipping.
- White, red or green
- Fully Guaranteed

Green \$17.40 \$208.80 per dozen
 Minimum order 1 dozen - Shipping Weight 40 lbs.

SUPER SUPERIOR TREE STAND



- For trees to 15 feet
- 4 metal legs for 44 inch floor span
- Longer, heavier guide ropes for higher leverage points.
- Use with standard superior stand.
- White painted finish
- Easy assembly

Prices With Stand

SSL1 1 \$51.00 10 lbs

SSL3 3 \$147.00 30 lbs

Standard Superior Stand simply snaps into leg arrangement.
 Guide ropes run from end of legs for good stability. Instruction included



CHRISTMAS TREE REMOVAL BAG

- No more needles to sweep!
- Use as (or under) tree skirt
- The easy, neat and efficient way to remove spent trees
- A big favorite!

WHITE 144" x 90", 100% RECYCLABLE BAGS INDIVIDUALLY PACKAGED IN ATTRACTIVE SEALED DISPLAY ENVELOPES.

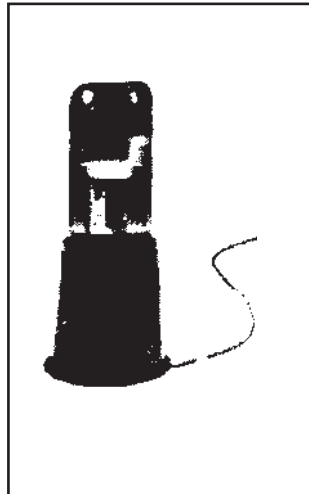
INSTRUCTIONS AND TREE CARE TIPS PRINTED ON REVERSE SIDE.
 PACKED 50 PER CASE
 CAT. NO. TB50 SHP. WGT. 18 LBS.

PRICES

No. of Cases	Each	Case
1-10	\$.86	\$43.00
11-50	\$.80	\$40.00
51-150	\$.74	\$37.00

PLACE THESE ITEMS BY YOUR CASH REGISTER AND SEE HOW THEY SELL

TREE FOUNTAIN



No more fumbling among packages or tangling with branches to water your tree! Automatic waterer is designed to maintain the same water level in tree stand at all times. Use any 2-liter size soda bottle (not included) as a reservoir.

Quick and easy set up. A 56" hose allows placement of fountain away from tree base. Plastic fountain is 6 1/2" high 6 5/8" in diameter. An efficient way to water your tree. Attractive display box with instructions.

1 Dozen Per Case
 Minimum Order 1 Dozen
 Cat. No. TF103 •\$4.42 each •\$53.00 per case
 Shipping Weight 13 lbs.

Christmas Wreath Shipping Boxes

Attractive 175 lb test, white cartons with "Christmas Wreaths Perishable" printed in green lettering. 5" deep to accommodate decorated wreaths up to 24" O.D. Shipped flat - easy assembly.

NEW - No lettering - Plain - for non-evergreen wreaths

Catalog Number WB245
 Size 24" x 24" x 5"
 Shipping wt. 55 lbs. per 20 cnt.

Price Each	Standard Package	Price Package
\$2.40	20	\$48.00
\$2.15	100	\$215.00

Glass Door & Window Hanger

Cat. No. GDWH

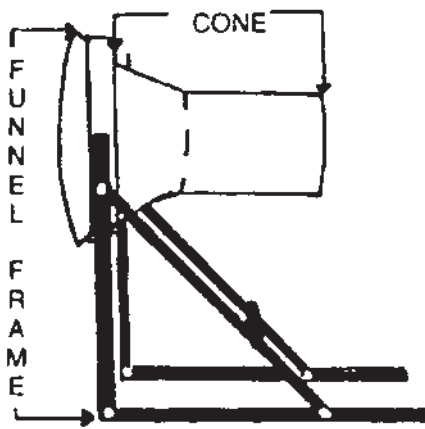
Price Each	Standard Package	Price Package
\$3.75	25	\$93.75

Headstone Wreath Hanger

Cat. No. HWH

Price Each	Standard Package	Price Package
\$7.50	10	\$75.00

Adjustable 7"-11"
 Made in USA



Promote Good Will. Offer your customers the convenience and handling ease of a baled Christmas Tree. Economic baler for both retail and choose cut lot use. Any brand netting will work on this baler, our baler is made in two parts: funnel frame and cone. Baler size is determined by cone size, not funnel size. Cone spins on funnel frame over two studs and is tightened down with two lock nuts. Cone sizes are interchangeable on same funnel frame, except 23" and 26" which have their own size funnel frame.

PLEASE NOTE: Round balers will handle much larger diameter trees than the same 6 sided balers and use the same size netting.

Balers shipped via U.P.S. in two cartons.

MODEL 100

STOCK SIZES:

16", 18", 20" 23" and 26"
 Smaller sizes available on special order
 Some assembly required.
 Instructions included.

Size	Price
16"	\$460.00
18"	\$460.00
20"	\$460.00
23"	\$500.00
26"	\$540.00

Shipping Weight
2 ctns. - 40 lbs. each
2 ctns. - 40 lbs. each
2 ctns. - 40 lbs. each
2 ctns. - 42 lbs. each
2 ctns. - 45 lbs. each

NETTING NOTES:

22" and 23" Netting are same size and fits bot 22" and 23" balers.

Any Size	Extra Retarders Shipping
	\$56.40

Weight
4 lbs.

BALER NETTING

CATALOG NUMBER	CONE SIZE	SHIPPING WEIGHT	STANDARD PACKAGE	PRICE PACKAGE	COST PER CARTRIDGE
NEW - CANDY CANE - GREEN/RED - 2" X 2" MESH - 1,050 FEET PER CARTRIDGE					
CC - 18	18"	28 lbs.	3 cart.	\$103.50	\$34.50
CC - 20	20"	29 lbs.	3 cart.	\$109.00	\$36.33
CC - 22 / 23	22"/23"	30 lbs.	3 cart.	\$118.00	\$39.33
CC - 26	26"	32 lbs.	3 cart.	\$132.00	\$44.00
STANDRD - WHITE - 2"x2" MESH - 520 FEET PER CARTRIDGE					
S-16	16"	28 lbs.	5 cart.	\$106.00	\$21.20
S-18	18"	28 lbs.	5 cart.	\$106.00	\$21.20
S-20	20"	29 lbs.	5 cart.	\$109.00	\$21.80
S - 22/23	22"/23"	30 lbs.	5 cart.	\$112.00	\$22.40
S-26	26"	32 lbs.	5 cart.	\$128.75	\$25.75
STANDARD WHITE - 2"x2" MESH - 700 FEET PER CARTRIDGE					
M-16	16"	32 lbs.	5 cart.	\$144.75	\$28.95
M-18	18"	32 lbs.	5 cart.	\$144.75	\$28.95
M - 20	20"	34 lbs.	5 cart.	\$147.30	\$29.46
M - 22/23	23"	35 lbs.	5 cart.	\$149.60	\$29.92
M - 26	26"	37 lbs.	5 cart.	\$175.25	\$35.05

**1530PL
BLUE HEAVY SHOULDER
COWHIDE**

- Gunn Pattern
 - Yellow Fabric Back & Cuff
 - Poly Foam Lining
 - Available in Sizes L & XL
- \$32.50 / 1/2 Dozen - 3 lbs.**



**1554
PREMIUM HEAVY
SHOULDER LEATHER**

- Gunn Pattern
 - Brown Split Palm & Knuckle Strap
 - Yellow Fabric Back & Cuff
 - Rubberized Safety Cuff
 - 4 1/2" Gauntlet Cuff
- \$22.50 / 1/2 Doz. - 4 lbs.**

**4904
PREMIUM GRAIN PIGSKIN**

- Keystone Thumb
 - Shirred Wrist
 - Available in Sizes S-XL
- \$31.20 / 1/2 Doz. - 1 lb.**



**4904RL
PREMIUM GRAIN PIGSKIN**

- Keystone Thumb
 - Shirred Wrist
 - Fleece Lining
 - Rolled Cuff
 - Available in Sizes S-XXL
- \$39.00 / 1/2 Doz - 2 lbs.**



**1460
SHOULDER LEATHER**

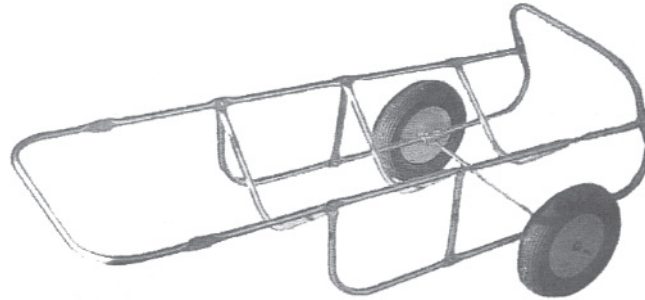
- "Bumble Bee"
 - Black Double Palm
 - Yellow & Blue Fabric Back & Cuff
 - Rubberized Safety Cuff
- \$18.00 / 1/2 Doz. - 3 lbs.**



**8005TL
PREMIUM GRADE PIGSKIN**

- Gunn Pattern
 - Thinsulate® Lining
- \$45.00 / 1/2 Doz - 2 lbs.**

TREEWHEELER



A versatile two wheel cart with large balloon tires designed to transport baled or unbaled trees from field to the car. They are a must for efficient choose and cut operations. Avoid dragging and needle wear on trees!! Customers love the Treewheeler.

Item Number
TWK

Cost
\$219.00 each
16 or more \$209.00 each

Shipping Weight
40 lbs.

TREE SORB FLOOR MAT

NEW

PROTECTS FLOORS AND CARPETS FROM WATER DAMAGE



- 36" wide mat absorbs up to 45 oz of water
- Ships in attractive floor display - 36 sales
- Place by your check out with your removal bags

TS-1 Tree Sorb Display \$3.20 @ \$115.20/pack (36) shp. wgt. 8 lbs

PS-1 Plant Sorb Display \$3.20 @ \$115.20/pack (36) shp. wgt. 8 lbs

- Each pack contains 6 plant sorb mats 2-8", 2-10" and 1-14"
- Protect furniture, mantles, hearths and floors, great for poinsettias

FOLD AND
TEAR HERE

BTF WHOLESALE

338 Co. Hwy 106 • Johnstown, NY 12095

518-883-8196 Phone • 518-762-5054 Fax

pgoderie@btf-wholesale.com

ORDER BLANK

SOLD TO: (Please Print) P.O. #

SHIP TO:

Name: _____ Name: _____

Address: _____ Address: _____

City: _____ State: _____ Zip: _____ City: _____ State: _____ Zip: _____

Telephone: _____ Date: _____

Shipping F.O.B., Johnstown, NY

QTY.	SIZE	COLOR	DESCRIPTION	UNIT PRICE	TOTAL PRICE	SHPG. WGT. LBS	SHIPPING CHARGES

Use Zip Code Prefixes to find your zone and shipping charges

TOTAL ORDER \$ _____

Auth. Signature _____

Shipping Charges \$ _____

Date _____

TOTAL Mdse. & Shpg. \$ _____

AMOUNT ENCLOSED \$ _____

N.Y. State residents include tax exemption certificate on first order.
Prices subject to change without notice • Please call, fax or e-mail for current shipping charges

Cut or tear along this line

**THE SEASON IS SHORT!
TIME IS VALUABLE
WE'RE HERE TO HELP!**

All items listed are in stock for immediate shipping.
Same day shipping on all orders received by 12 noon.
Zone 2 customers should receive their orders the next day.
Zones 3 & 4 usually require an extra day of delivery time.



ORDERING AND SHIPPING INFORMATION

TO PLACE AN ORDER

Please use the order form or call (518) 883-8196 Monday through Friday 8:00 am-6:00 pm to place an order. During November and December we will be open Monday through Saturday 10 am to 5 pm and Sundays 10 am to 4 pm. orders may be picked up year round if prior arrangements are made.

PAYMENT

Payment may be made with a credit card (Mastercard, Visa, Discover) at the time your order is placed or by check or money order in advance. We do not ship C.O.D. A \$30.00 service fee will be charged for any returned checks.

CREDIT

If you would like to open a B.T.F. charge account, please request a credit application. Our terms are net 30 days. Late payments will accrue 2% interest per month on all charges not settled according to terms. Please allow 2-3 weeks to process your application.

SALES TAX

We collect no sales tax. New York residents must have a N.Y. Farmers exemption or resale certificate on file in our office.

SHIPPING

Most items are shipped U.P.S. All orders will be packed the best way to save on freight. Any excess freight charges on advance payment orders will be refunded. Open account orders are billed only actual shipping costs.

PRICES

Unless stated otherwise, all prices listed are F.O.B. Johnstown, NY and are current at catalog publishing time. Some items may sell out and prices may differ at time of reordering, therefore we maintain the right to change prices. We will notify you of any price increase before shipping.

RETURNS

Please request a return authorization number within 15 days of delivery on any merchandise to be returned. No returns will be accepted without a R.A. number. You will be assessed a 20% restocking fee and be responsible for return freight charges.

IF HOWEVER, you receive defective merchandise, you will receive a full refund including freight charges. No returns will be accepted on partial returns of quantity priced items or on any items picked up by you or your agent at our sales location, unless the merchandise proves to be defective. Returned items must be in original package and in unused condition.

BTF WHOLESALE • 338 CO HWY 106 • JOHNSTOWN, NY 12095
I-518-883-8196 • FAX I-518-762-5054 • pgoderie@btf-wholesale.com

B.T.F.

338 Co. Hwy. 106
Johnstown, NY 12095

BULK RATE
U.S. POSTAGE
PAID
Johnstown, N.Y.
Permit No. 30